Dipl. Ing. Stefan Zechmeister

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PROFILE

Equipped with a Master's Degree in Computer Science from Technical University of Vienna I started working in IT. I gained practical experience throughout my career in all technical aspects but also on Business Analysis and Business Design, Methodologies as well as various Leadership roles.

In January 2008 I was appointed people manager and lead a group of IT-Specialists. During my career I held different leadership roles within IBM Austria and Switzerland.

After being Project Manager in the logistics industry leading transformation projects I was appointed as Project Executive for IBM Account Austria. I was responsible for a local organisation of 45 practitioners managing projects for IBM with teams greater than 200 people in Romania, India, and China.

In 2013 I was appointed Application Management Services Leader Austria leading a team of 200 employees responsible for managing small projects as well as big outsourcing projects.

2014 until 2016 I successfully lead the Business Analysis work stream of the IT-Transformation of one of the biggest Austrian insurance companies as Head of Business Analysis and Business Design.

2016 until 2018 I was leading the largest Core Insurance Transformation program in Austria as the Program Manager.

Since August 2018 I am leading the implementation of an Insurance Platform transforming the client's business to target the TPA-market. I was appointed Partner and absorbed the role of the Lead Client Partner being accountable for a revenue stream of approximately 100 Mio € per year.

EDUCATION Master of Science in Computer Science

Technical University Vienna
Graduated 1999 with Distinction

SKILLS

Leadership and People Management (incl. Account Management)
Organizational Change, Relationship Management
Program/Project Management (incl. Agile Management SCRUM, Kanban, etc)

EXPERIENCE IBM - Partner Insurance

2019 - to date

As Executive Partner in the insurance industry I am shaping and driving the transformation agenda for insurance clients partnering with them to target the TPA-market by implementing new platforms on the Cloud with intelligent workflows.

IBM - Associate Partner Insurance

2014 - 2019

As Associate Partner in the insurance industry I consulted insurance clients in their Core Insurance Transformation initiatives focusing on implementing standard solutions and re-focusing the capacity on innovation.

IBM - Program Manager Core Insurance Transformation / Insurance Platforms

2016 - 2018

As Program Manager I was leading the largest Core Insurance Transformation program for one of the largest Austrian insurance companies. The insurance platform implemented was an integrated stack of msg.LifeFactory, nexinsure cross components, and nexinsure P&C-factory.

IBM - Head of Business Analysis and Design - Insurance 2014 - 2016

Head of Business Analysis and Design for one of the largest insurance companies in Austria leading a team of more than 100 employees.

The focus of the engagement was the transformation of IT towards a modern delivery methodology based on traditional processes with agile delivery.

IBM - Application Management Services Leader Austria 2013-2014

3rd Line Manager leading an organisation of 200 employees including management as well as sales responsibility, setting targets and giving direction

IBM - Project Executive - IBM Account 2011-2013

2nd Line Manager with end-to-end responsibility for engagement organisation and full P&L involving Global Delivery from Romania, India, China.

Management and successful execution of a growth strategy for 10% growth YtY.

IBM - Various Roles

1999-2011

Project Manager with end-to-end project responsibility (employees, financials, etc.), Architecture and Application Development, 1st Line Manager, Consulting, Requirements Management, Business Analysis, Design and Implementation