

Stefan Zechmeister

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PROFILE

Equipped with a Master's Degree in Computer Science from Technical University of Vienna I started working in IT. I gained practical experience throughout my career in all technical aspects but also on Business Analysis and Business Design, Methodologies as well as various Leadership roles.

I started my career as a software developer and quickly moved into project manager roles. During my career I held different leadership roles within IBM. After being Project Manager in the logistics industry leading transformation projects I was appointed as Project Executive for IBM Account Austria. I was responsible for a local organisation of 45 practitioners managing projects for IBM with teams greater than 200 people in Romania, India, and China.

In 2013 I was appointed Application Management Services Leader Austria leading a team of 200 employees responsible for managing small projects as well as big outsourcing projects.

2014 until 2016 I successfully lead the Business Analysis work stream of the IT-Transformation of one of the biggest Austrian insurance companies as Head of Business Analysis and Business Design.

2016 until 2018 I was leading the largest Core Insurance Transformation program in Austria as the Program Manager.

2019 until 2024 I was leading the implementation of an Insurance Platform transforming the client's business to target the TPA-market. I was appointed Partner and absorbed the role of the Lead Client Partner being accountable for a revenue stream of approximately 100 Mio € per year.

In 2025 I took over the role as Hybrid Cloud Management Leader for the DACH market being responsible for a volume of above 800 Mio € per year. As part of that role I developed strategies with my clients to modernize their application operations applying AI and automation in all areas of the development and operations lifecycle.

End of 2025 I took over the lead of the IBM Health Platform implementation for electronic patient record in Germany supporting 20+ insurance clients with a team of more than 500 employees. Technology modernization, automation and the use of AI are the cornerstone of the strategy defined and implement.

EDUCATION

Master of Science in Computer Science

Technical University Vienna
Graduated 1999 with Distinction

SKILLS

IT Strategy, AI Leadership
Leadership and Management of complex Organization
Organizational Change, Relationship Management
Program/Project Management (incl. Agile Management SCRUM, Kanban, etc)

EXPERIENCE

IBM - Partner Insurance

2019 - to date

As Executive Partner in the insurance industry I am shaping and driving the transformation agenda for insurance clients partnering with them to target the TPA-market by implementing new platforms on the Cloud with intelligent workflows and modernize the German health care system with the IBM Health Platform.

IBM - Associate Partner Insurance

2014 - 2019

As Associate Partner in the insurance industry I consulted insurance clients in their Core Insurance Transformation initiatives focusing on implementing standard solutions and re-focusing the capacity on innovation.

IBM - Program Manager Core Insurance Transformation / Insurance Platforms

2016 - 2018

As Program Manager I was leading the largest Core Insurance Transformation program for one of the largest Austrian insurance companies. The insurance platform implemented was an integrated stack of msg.LifeFactory, nexinsure cross components, and nexinsure P&C-factory.

IBM - Head of Business Analysis and Design - Insurance

2014 - 2016

Head of Business Analysis and Design for one of the largest insurance companies in Austria leading a team of more than 100 employees. The focus of the engagement was the transformation of IT towards a modern delivery methodology based on traditional processes with agile delivery.

IBM - Application Management Services Leader Austria

2013-2014

3rd Line Manager leading an organisation of 200 employees including management as well as sales responsibility, setting targets and giving direction

IBM - Various Roles

1999-2013

Project Manager with end-to-end project responsibility (employees, financials, etc.), Architecture and Application Development, 1st Line Manager, Consulting, Requirements Management, Business Analysis, Design and Implementation